



# PRODUCT UPDATE

Nordson Nonwovens Business Group

NW001 - Issue date: 26 February 2003

## ATS Product Line and Universal Slice Controller Color Change

### Summary

In order to project a more consistent image regarding the current melter product lines throughout the organization, the exterior color of the ATS melter product line will be changed from the current gray to Nordson blue. In addition, supporting equipment including ATS Auxiliary Control Modules and Universal Slice Primary Control Modules will receive the color change to provide consistency.

### Products Affected

- All Advanced Technology System Adhesive Application Systems:
- ATS-25, ATS-50, ATS-100
- ATD-100, ATD-200
- ATT25, ATT-50, ATT-100
- ATS Auxiliary Control Modules (ACM)
- Universal Slice Primary Control Modules (PCM)

### Details

All newly designed as well as existing ATS melters, ACMs, and Universal Slice PCMs will be affected by the change. The color change will only affect the electrical cabinet component of the equipment. The components that are currently black will remain unchanged.

We realize that customer preferences often dictate that we provide the previously delivered gray electrical cabinets and will work to help meet customer expectations. As a result, the customer will be able to order specified equipment until April 2003 in the gray cabinet (if necessary) at no extra charge. After 1 April 2003, the customer will be charged a color upcharge fee if they wish to receive any color other than Nordson blue.

Please note that all ATS melters, ACMs, and Universal Slice PCMs will be affected by this change, including reorders of existing part numbers and specials.

### Effective Date

Immediately.

### Recommended Action

Alert customers of the product color change. Customers that are unwilling to accept the color change will be able to order approved alternate colors until April 2003 at no extra charge. After the grace period, a modest upcharge will be applied for melters ordered in a color other than Nordson blue. Unless otherwise specified, all ATS melters, ACMs, and Universal Slice PCMs will be shipped with the new color scheme.