

## TrueBlue™ Genuine Nordson Replacement Parts

*When you use genuine Nordson replacement parts for in-plant maintenance and service, you preserve the integrity and efficiency of your equipment while optimizing productivity.*



Genuine Nordson parts deliver consistent production results — reducing surprises, product quality loss, special adjustments or costly downtime. While many replacement parts look like Nordson parts, they simply cannot match our performance standards.

Imitation parts may initially appear to cost less, but frequent replacement can deflate any perceived savings over time. Moreover, the use of imitation parts can cause premature system failure or compromise system integrity resulting in unscheduled downtime.

### Why use Genuine Nordson replacement parts?

- Premium quality means better performance
- Made-to-match components deliver consistency
- Technical support available 24/7
- Longest equipment warranty in the industry — 1 year or 2000 hours
- Genuine Nordson replacement parts meet worldwide safety and quality standards

## Customer Service and Technical Support

*Nordson is there when and where you need assistance.*

Knowledgeable customer service representatives are ready to answer questions and handle every aspect of your order — from quotation and initiation to tracking and changing. Customers in the U.S. may order parts online 24/7 at [www.enordson.com](http://www.enordson.com).

Skilled technical service representatives provide on-line support for system troubleshooting, operation, maintenance and part number assistance. Nordson technical experts have extensive knowledge of systems and applications to keep your operation up and running. An after-hours service is available 24/7 to handle emergencies.

Customer service representatives and technical support are available Monday through Friday, 7:30 am to 8:00 pm (ET). Call toll-free 1-800-727-7224 or fax 1-706-216-2981.



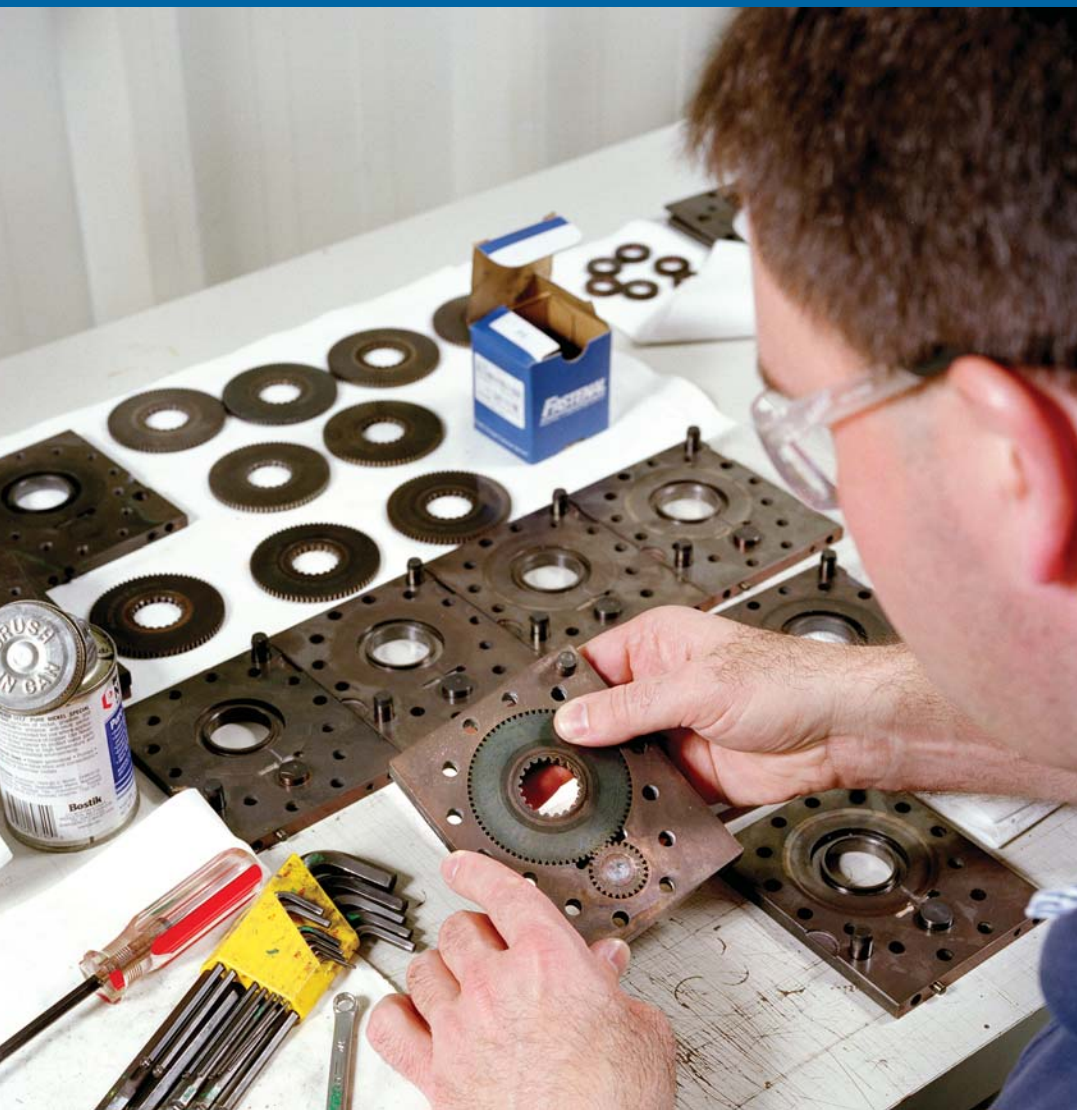
## Replacement Parts and Equipment Support Programs

*Genuine Nordson replacement parts and system service programs protect your investment and enhance productivity.*



[www.nordson.com](http://www.nordson.com) • toll-free (800) 727-7224





## Your Strategy for Success

Nordson makes it easy to do business. We offer the best before, during and after-sale support of any adhesive equipment supplier.

For more than 35 years, Nordson has been at the forefront of designing and manufacturing adhesive dispensing systems for manufacturing operations worldwide, providing advanced solutions that integrate easily with customers' operations.

Nordson's sole focus is to provide the most advanced material application systems. Our engineers, technicians, and sales professionals are dedicated to finding faster, better and more efficient ways of applying adhesives, sealants and coatings.

Talk with your Nordson representative today about replacement parts and global support programs that can make your operation more efficient and competitive.



## Equipment Services Program (ESP™)

*Nordson support expands your own on-site service with economical component and system programs. These factory programs extend the life of your system, incorporating feature and function upgrades and new product warranties.*

Save money and optimize equipment performance by allowing Nordson to rebuild your existing nonwovens systems using genuine Nordson parts. You save up to 50 percent or more of the cost of a new system. The program includes a new warranty and equipment upgrades for applicators, melters, modules, nozzles, remote metering stations and other components.



## Trade Plus™ Program

The Trade Plus program is a worry-free, efficient way to replace major worn components without the trouble or cost of repairing or rebuilding them in-house. Exchange used parts for new Nordson parts, discounted up to 40 percent, with a new warranty, along with the latest product documentation.



## National Service Organization

*Nordson provides unmatched service and support.*

Nordson supports your investment, standing by our products with the best after-sale support in the industry. We have built our reputation on fast, dependable service and our ability to react to your changing requirements.

Our field engineers have up-to-date training on all Nordson equipment and are available to perform on-site maintenance, new system installations and new equipment training.

Nordson can provide equipment training on-site at your facility. Nordson trainers are skilled at working with diverse equipment in an on-the-job environment.



## Package of Values®

*Nordson products deliver uncompromising value.*

All Nordson products and systems are backed by a Package of Values to assure customer satisfaction every step of the way. We provide:

- Carefully engineered, high quality, durable products
- Production testing
- Application engineering and consulting
- Installation assistance and operator training
- In-depth technical training on all of your Nordson equipment
- Service support before and after the sale
- The backing of a well-established company with financial and technical strengths
- A corporate commitment to deliver what was promised

Making it easy to do business is corporate policy at Nordson. Our resources — people, technology and equipment — stand ready to assist you with every aspect of your material application requirements.